



Water Treatment Sales Representative – Industrial & Commercial

NOW HIRING IN THE [Guelph/Kitchener, ON Area](#)...IT'S TIME TO GROW YOUR CAREER!

ABOUT CHEM-AQUA, INC

Chem-Aqua is the wholly owned water treatment subsidiary of NCH Corporation, a privately owned specialty chemicals, maintenance supplies, and services company with over \$1 billion in annual sales and 100 years of experience. We are seeking top-tier talent to support our growth strategy. We offer an unparalleled training program, uncapped income potential, and a culture that recognizes results, yet embraces the importance of work/life balance.

WE ARE LOOKING FOR PEOPLE LIKE YOU!

A passion for working with people...

An eagerness to learn...

Competitive and results-driven...

A strong ability to self-manage...

Proficiency in building and executing plans...

CHEM-AQUA CANADA offers a career destination for talented, passionate and results-driven people who seek the innovation and growth opportunity that we provide. We don't offer jobs....we solidify careers, as proven by the thousands of associates worldwide with an average tenure of 15 years. **This is a remote position.**

WE KEEP THE POSITION CHALLENGING. RESPONSIBILITIES INCLUDE:

- Developing and maintaining an assigned outside territory
- Seeking out prospective customers/business opportunities
- Establishing and maintaining customer relationships in order to grow profitable sale
- Servicing accounts, including onsite water analysis and equipment maintenance
- Attending training classes to develop superior product knowledge for various customer applications

HIT THE GROUND RUNNING WITH THESE REQUIREMENTS:

- Proven track record in managing time autonomously
- Exceptional interpersonal and communication skills
- Proficient with smart technology
- Demonstrated ability to engage and sustain productive professional relationships
- University degree in Science or Engineering preferred
- Past outside sales experience, not necessarily in Water Treatment
- Must reside in/near the sales territory



WHAT WE DO TO MAKE YOU SUCCESSFUL:

- A world-class training program
- Managers acting as coaches with one main goal: your success
- Focus on developing strengths, not fixing weaknesses
- Culture recognizing results while embracing work-life balance
- Provide advancement opportunities that tailor to your individual skills
- Competitive compensation package; base salary, commission & benefits

Join the CHEM-AQUA team and start your career today! Email your resume in confidence to: ca.recruiting@nch.com and reference "CBS Guelph/Kitchener" in the subject line.

For more information on our company, please visit www.chemaqua.com